





Governor **HERMOGENES EBDANE, JR.**



Governor **JOSE ENRIQUE S. GARCIA III**



Congressman **JAY KHONGHUN**



Congresswoman **GERALDINE ROMAN**







Dir AMABLE TOLENTINO



Dir ROLANDO AMPUNIN



Dir RAUL MARCELO



Dir JOSE MARI PONCE



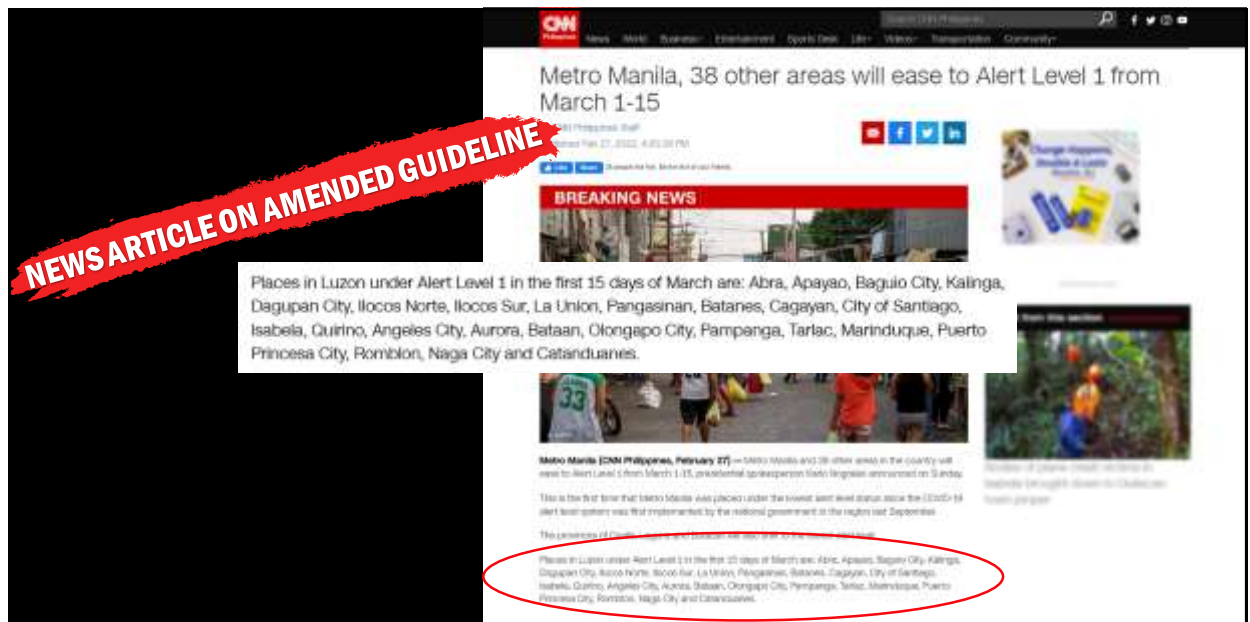
Dir HONORIO ALLADO III



Dir CYNTHIA PAULINO















# ***REVENUES CUSTOMER CARE PLANS & PROGRAMS***



# ***REVENUES***







## INCREASE IN REVENUES

	2022	2021	2020
<b>BUSINESS</b>	<b>₱ 1.69 B</b>	<b>₱ 1.40 B</b>	<b>₱ 1.39 B</b>
<b>SEAPORT</b>	<b>₱ 1.55 B</b>	<b>₱ 1.37 B</b>	<b>₱ 1.20 B</b>
<b>AIRPORT</b>	<b>₱ 0.10 B</b>	<b>₱ 0.08 B</b>	<b>₱ 0.06 B</b>



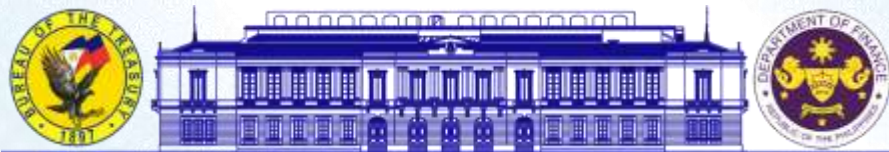
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2023

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## DIVIDENDS TO NATIONAL GOVERNMENT

2022	2021	2020
<b>P 1.33 B</b>	<b>P 1.11 B</b>	<b>P 0.96 B</b>



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## ARRIVALS & HOTEL OCCUPANCY

	2022	2021	2020
SAME-DAY VISITORS	<b>9.4 M</b>	<b>5.2 M</b>	<b>7.4 M</b>
TOURISTS ARRIVALS	<b>0.88 M</b>	<b>0.28 M</b>	<b>0.74 M</b>
HOTEL OCCUPANCY RATE	<b>49.85 %</b>	<b>21.87 %</b>	<b>45.51 %</b>



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## NEW INVESTMENTS AND EXPANSION PROJECTS

	2022	2021	2020
NO. OF NEW INVESTMENTS	<b>133</b>	<b>115</b>	<b>69</b>
COMMITTED INVESTMENTS	<b>₱ 14.06 B</b>	<b>₱ 16.7 B</b>	<b>₱ 1.4 B</b>
NO. OF EXPANSION PROJECT	<b>38</b>	<b>24</b>	<b>13</b>
ADDITIONAL INVESTMENTS	<b>₱ 36.34 B</b>	<b>₱ 0.59 B</b>	<b>₱ 0.16 B</b>



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## TOP NEW INVESTMENTS

COMPANY NAME	COMMITTED INVESTMENTS
Northern Palawan Power Generation Corporation	<b>₱ 7.00 B</b>
UNCO United Oil and Gas Philippines Inc.	<b>₱ 1.95 B</b>
Tawi Tawian Petroleum Trading Corporation	<b>₱ 1.50 B</b>
Agila Subic Compass Inc.	<b>₱ 1.10 B</b>



**AGILA ★ SUBIC**

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## TOP EXPANSION PROJECTS

COMPANY NAME	COMMITTED INVESTMENTS
Vectrus Subic Corporation	<b>₱ 14.52 B</b>
Agila South Inc.	<b>₱ 10.74 B</b>
Agila NY Naval Inc.	<b>₱ 6.28 B</b>
Nidec Subic Philippines Corporation	<b>₱ 4.20 B</b>

**VECTRUS**  
TRUE TO YOUR MISSION

**AGILA+SUBIC**

**Nidec**  
—All for dreams

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## EMPLOYMENT

	2022	2021	2020
CURRENT WORKFORCE	<b>149,681</b>	<b>142,177</b>	<b>138,966</b>



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## IMPORT/EXPORT TRADE VALUE

	2022	2021	2020
EXPORT	<b>₱ 1.47 B</b>	<b>₱ 1.36 B</b>	<b>₱ 1.28 B</b>
IMPORT	<b>₱ 1.85 B</b>	<b>₱ 1.68 B</b>	<b>₱ 1.12 B</b>



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## CUSTOMER CARE



# SBMA **Fast** **Friendly** **Flexible**



**SUBIC BAY**  
METROPOLITAN AUTHORITY

**B U S I N E S S   P R A C T I C E**

**SBMA**  
**Fast**



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METROPOLITAN AUTHORITY



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# PLANS & PROGRAMS



Mayor  
Rolan C. Paulino, Jr.

**₱ 74.88 M**  
**OLONGAPO**



Mayor  
John F. Khonghun

**₱ 48.77 M**  
**SUBIC**



Mayor  
Jeffrey D. Khonghun

**₱ 29.74 M**  
**CASTILLEJOS**



Mayor  
Elmer R. Soria

**₱ 38.54 M**  
**SAN MARCELINO**



Mayor  
Edzel L. Lonzanida

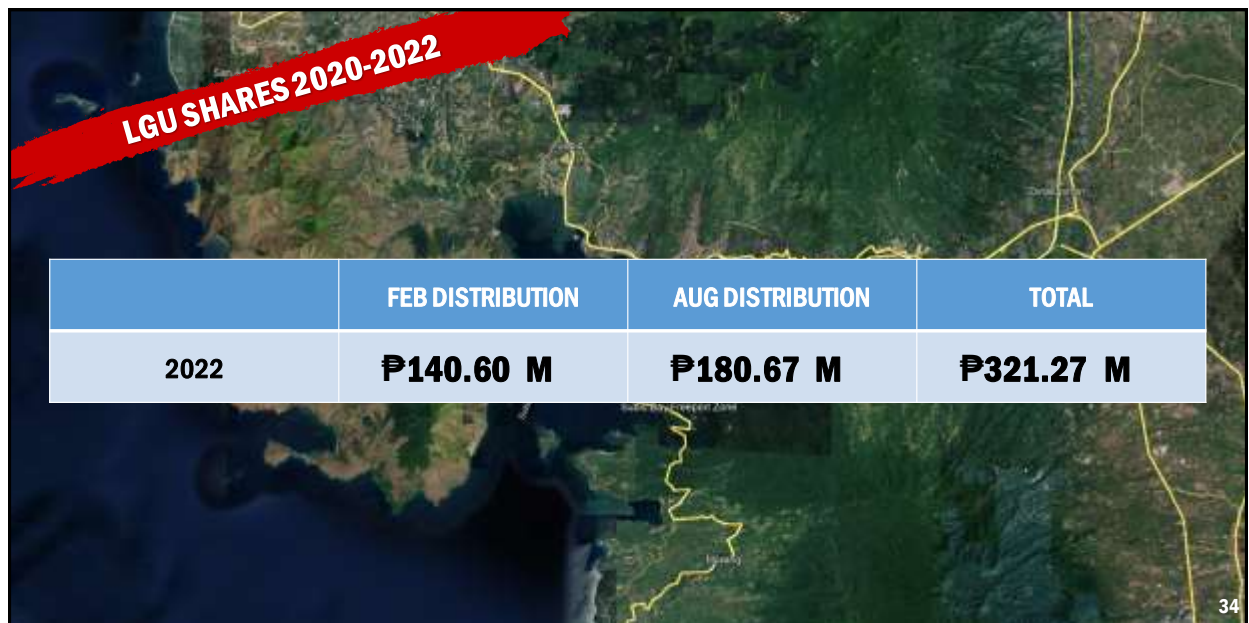
**₱ 27.45 M**  
**SAN ANTONIO**





 <p>Mayor Cynthia Linao-Estanislao</p> <p><b>₱ 28.10 M</b></p> <p><b>MORONG</b></p> 	 <p>Mayor Antonio Joseph R. Inton</p> <p><b>₱ 33.81 M</b></p> <p><b>HERMOSA</b></p> 	 <p>Mayor German M. Santos, Jr.</p> <p><b>₱ 39.98 M</b></p> <p><b>DINALUPIHAN</b></p> 
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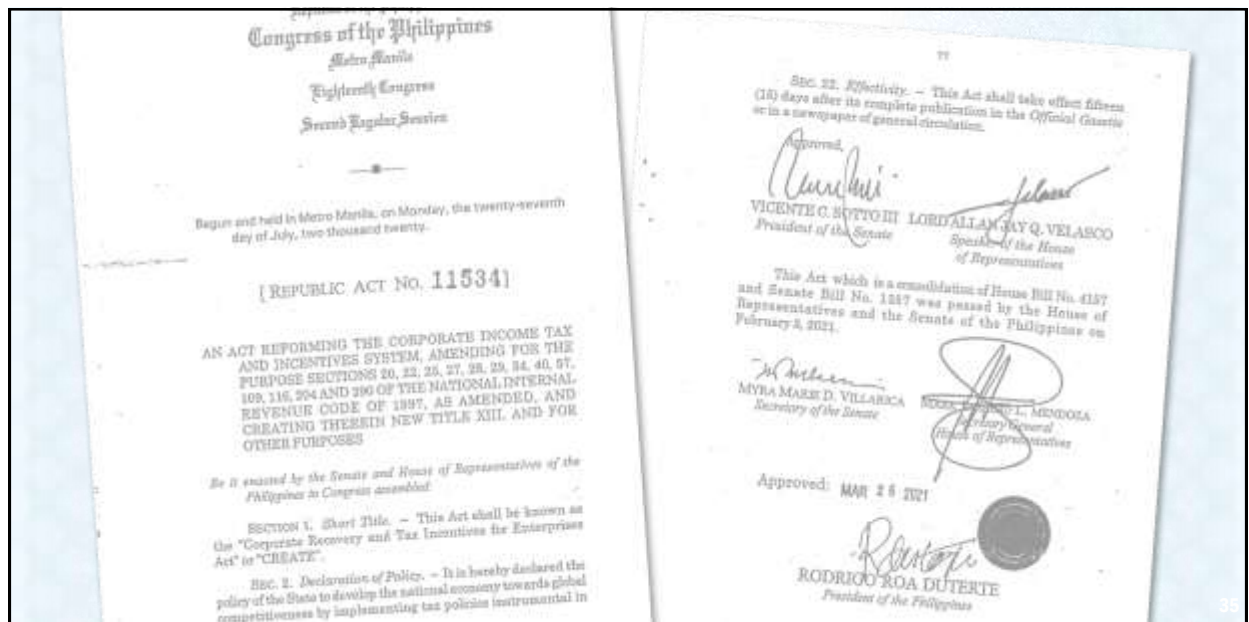


**LGU SHARES 2020-2022**

	FEB DISTRIBUTION	AUG DISTRIBUTION	TOTAL
<b>2022</b>	<b>₱140.60 M</b>	<b>₱180.67 M</b>	<b>₱321.27 M</b>

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## SAFETY AND SECURITY



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### LOCATOR SERVICE EXCELLENCE

**Fast  
Friendly  
Flexible**

- Implement **FAST, FRIENDLY** and **FLEXIBLE** business practice;
- Continue visits to locators as a manifestation of support;
- Continue "Open door policy" for investor and locator needs who wish to seek my assistance as SBMA Chairman & Administrator



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METROPOLITAN AUTHORITY

## COMMUNITY ENGAGEMENT



**SOFA 2023**

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## ON GOING INFRASTRUCTURE PROJECTS

PROJECT TITLE	CONTRACT COST	START DATE	COMPLETION DATE	PROJECT STATUS
Rehabilitation of Slope at Aparri Road	Php 80,687,890.42	October 17, 2019	March 20, 2022	100% completed
Perimeter Fence from Kalakian to Kalayaan	Php 69,702,936.90	January 2, 2020	February 21, 2022	100% completed
Perimeter Fence Phase 2	Php 42,988,950.07	December 31, 2021	May 11, 2023	79.23% as of Jan 31, 2023
Phase 3 Rehabilitation of Port Facilities and Navigational Equipment Project	Php 50,72,009.6	September 8, 2020	February 15, 2021	Completed as of February 15, 2021 (under defects and liability period) February 15, 2021 (under defects and liability period)
NSD Road Rehab Project	Php 255,638,319.82	October 1, 2019	June 4, 2023	Ongoing, 80.88% accomplishment as of January 31, 2023
Road Rehab projects 2020	Php 208,323,870.68	August 11, 2020	June 13, 2023	Ongoing, 78.18% accomplishment as of January 31, 2023
Road Rehab projects 2021	Php 171,703,371.27	May 3, 2021	May 18, 2023	Ongoing, 80.54% accomplishment as of January 31, 2023

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## ON GOING INFRASTRUCTURE PROJECTS

PROJECT TITLE	CONTRACT COST	START DATE	COMPLETION DATE	PROJECT STATUS
Road Rehab projects 2022	Php 191,421,713.31	March 24, 2022	April 19, 2023	Ongoing, 73.35% accomplishment as of January 31, 2023
Boton Road Network	Php 14,050,583.17	December 9, 2022	April 8, 2023	Ongoing, 3.70% accomplishment as of January 31, 2023
Improvement of Drainage System along Causeway Road and Argonaut Highway	Php 10,403,187.13	November 19, 2021	August 25, 2022	100% Completed as of August 25, 2022 (under defects and liability period)
Improvement of Drainage System along the extension of Causeway Road	Php 6,833,683.14	December 9, 2022	May 8, 2023	Ongoing, 53.02% accomplishment as of January 31, 2023
Repair of Boton Wharf Apron	Php 73,541,630.13	Dec 9, 2022	April 8, 2023	Ongoing, 18.59% accomplishment as of January 31, 2023
Construction of Magsaysay Bridge	Php 393,115,271.30	Sept 26, 2019	Nov 2023	Ongoing, 53.02% accomplishment as of January 31, 2023

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## MAGSAYSAY BRIDGE



THEN



NOW

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## RIZAL HIGHWAY



THEN



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## ARGONAUT JUNCTION



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## DRAINAGE (CANAL ROAD)



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## NSD INTERSECTION (OBELISK)



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## NSD INTERSECTION (OBELISK)



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## PROJECT INSPECTIONS



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Hon. Congressman  
**JOEY SALCEDA**

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Hon. Congressman  
**JAY KHONGHUN**

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Hon. Congresswoman  
**GERALDINE ROMAN**

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CDC Chairman  
**EDUARDO PAMINTUAN**



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CDC President  
**AGNES DEVANADERA**

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SBCC President  
**BENJAMIN ANTONIO III**

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# GOD *Bless* SUBIC BAY FREEPORT ZONE



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